

## Capital Markets Day November 2008

# Profit improvement in smelting operations

**Svante Nilsson** 

**President BA Smelters** 



1

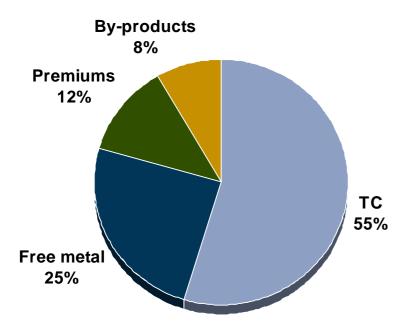
## **Disposition**

- Maximizing revenues and minimizing costs in:
  - Zinc smelters
  - Copper smelters



### **Zinc Smelter revenues**

#### **Revenue distribution**



#### TC

- Increase feed through
  - Process improvements
  - De-bottle necking investments
- Improve abilities to treat, handle and store impurities

#### Free metal (zinc)

- Increase feed
- Improve recoveries
  - Process improvements
- Project to recover lead and silver

#### By-products

- Sulphuric Acid
  - Possible expansion
- Residues

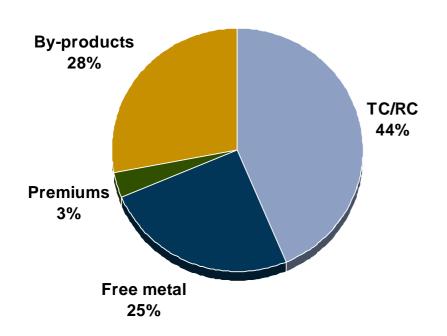
#### Premiums

- Product development
- Service development



## **Copper Smelter revenues**

#### **Revenue distribution**



#### TC/RC

- Increase feed through:
  - Process Development
  - De-bottle necking investments
- Improve abilities to treat, handle and store impurities

#### Free metals (7 metals)

- Improve recoveries
  - Process development

#### By-products

- Process development
  - Sulphuric Acid
  - Sulphates
  - Selenium
  - OPM's

#### Premiums

- Product development
- Service development



## **Crucial Issues for Smelter Operations**

- Energy
- Cost reductions
- Recoveries

