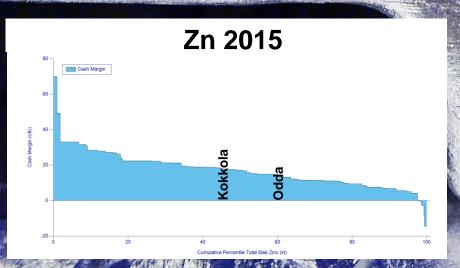
# Continuing to deliver operational improvements in smelters

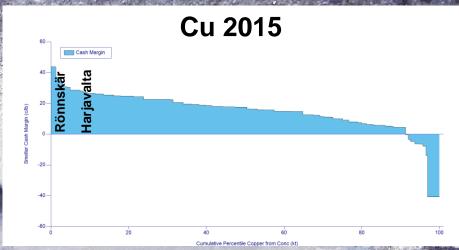
Kerstin Konradsson, President Boliden Smelters Capital Markets Day 2016 | 16 March





#### We are further improving our competitive position





Note: Cash margin, normal.

Source: Wood Mackenzie Q1 2016.



#### Odda – increase zinc capacity to 200 kton

- +30 kton to 200 kton zinc/year
- De-bottlenecking investments
- Capex 350 MNOK



#### **Expansion project on plan**

Revamping & modernization of old cellhouse

- Respacing to reduce energy consumption
- New polymer concrete cells maintenance free
- New anode preparation machine

New Direct Leach reactors

- Two new additional leach reactors
- Expanded concentrate and calcine storage

Revamping of leaching and purification

- New and expanded jarosite plant
- New purification reactors & filters
- Expanded surge volumes

BOLIDEN

#### Rönnskär action plan well under way

Cost reductions 110 MSEK\*

- Contractors & manning
- Consumables

Improved process balance
90 MSEK

- Raw material optimisation
- · Impurity capacity utilisation
- · Increased impurity capacity

200 MSEK in

annual EBIT impact 2015 vs 2013

75 MSEK to achieve in 2016

\*) Net impact adjusted for volume and maintenance

### Actions in 2016 to improve process balance by reducing intermediate stocks

- Raw material optimisation
  - Selection of raw materials with lower content of critical impurities to open up treatment capacity for intermediates
  - Optimization of free metals towards bottlenecks
- Improve utilization of existing impurity capacity
  - Optimising impurity content in raw material mix towards bottlenecks by daily planning, stock control, logistics
- Increase impurity outlet capacity
  - Slag concentrator capacity +30% (80 kton/y)
  - Higher converter availability through improved quality of refractory and brick laying



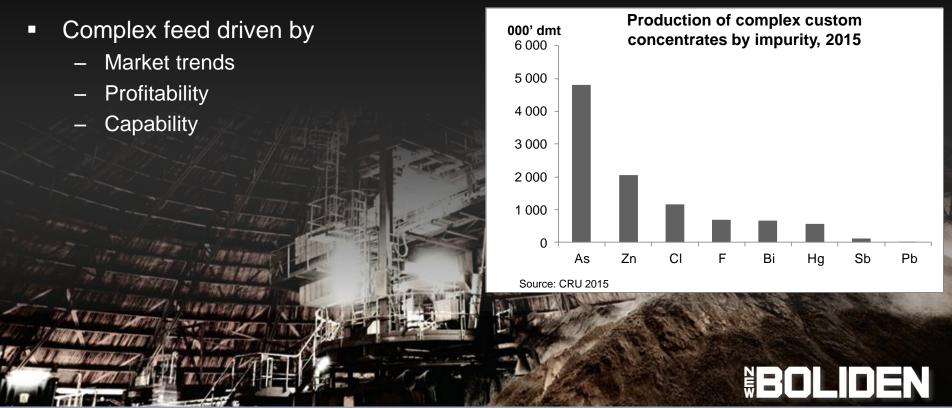
#### Increase flexibility & margins through raw material mix

**Gross profit breakdown** Zinc smelter **Copper smelter** Components Customer mix Premium Sulphuric acid, Sulphuric acid, By-product price, By-products aluminium flouride palladium con. raw material mix Mainly zinc, Mainly copper, Metal prices, Free metals gold, silver raw material mix silver Price **Fixed** TC benchmark, TC/RC participation zinc price, raw material mix

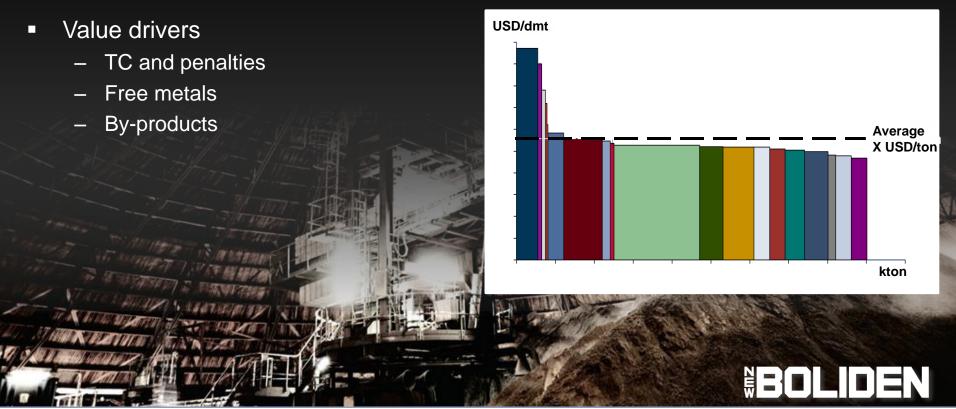
CMD 2016 8 2016-03-16

Note: Includes the main free metals and by-products for a zinc and copper smelter.

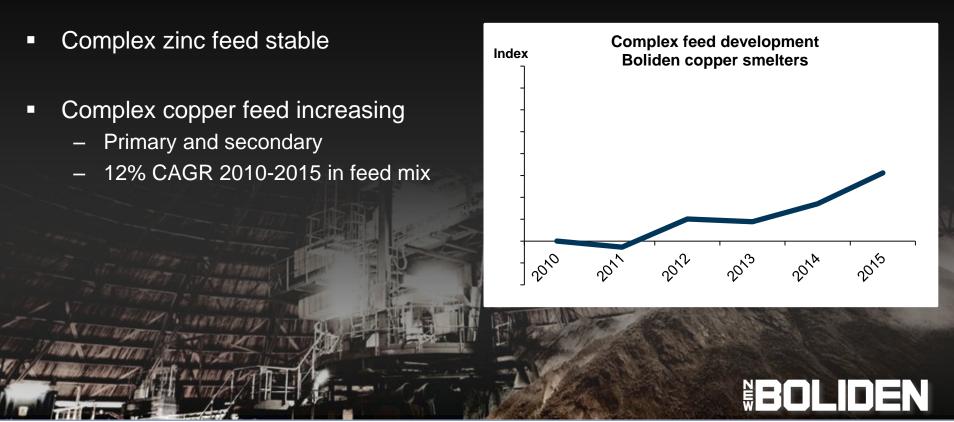
#### Complex concentrates creates opportunities...



#### ...and increase value

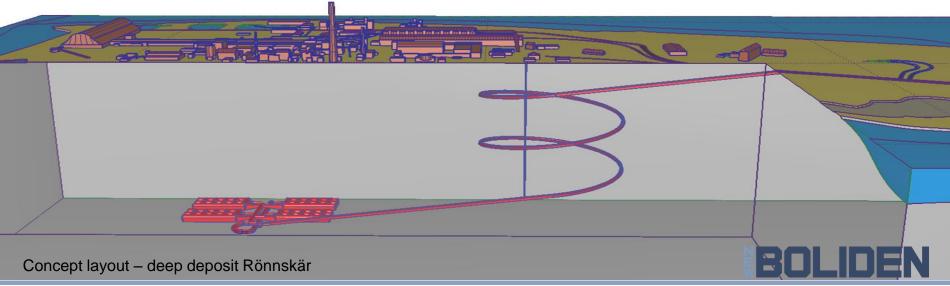


#### Boliden creating value through raw material mix



#### Waste capacity vital to optimise raw material mix

- Need to store complex waste in a sustainable manner
  - Deep deposit being built at Rönnskär
  - Mountain caverns at Odda



## New nickel business model increase metal production and earnings

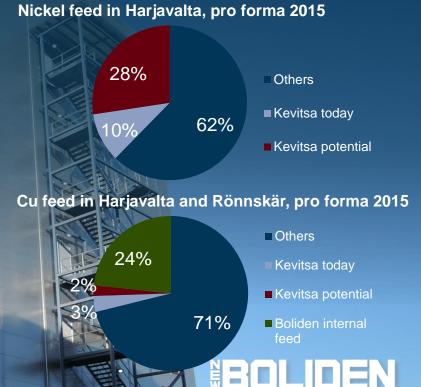
- Old model
  - Tolling fee
- New model
  - TC
  - Free metals including nickel, copper, precious metals, PGM's
- Concentrate feed +18% 2015 vs 2014
- Nickel in matte 17 kton H2 2015



### **Kevitsa acquisition – in-house nickel feed base load and increase attractive copper feed**

- Nickel smelting benefits from in-house base load
  - Optimising mine and smelting interface
  - Low liquidity market
  - Nickel strategy in line with copper and zinc





### Recovery plant in Kokkola adds silver concentrate as by-product

Reached design capacity Q2 2015





### Q&A

Continuing to deliver operational improvements in smelters

Improve operational efficiency

Increase flexibility

Maximise metal & by-product production





Continuing to deliver stable performance

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