

Added values



Proactivity means important gains for customers

In a highly competitive market, Boliden has positioned itself as one of the world's leading recyclers. We have achieved this by constantly remaining active and developing added value for our customers, in terms of customer service and sampling/analysis as well as process development. We have also learned that suppliers of secondary raw material demand the following from recycling companies:

Sustainability of operations, processes and relationship

- Profitable
- Clean and safe
- Resource efficient

Confidence

- Reliable and precise sampling and assaying of values in feed
- Quality management

Customer service

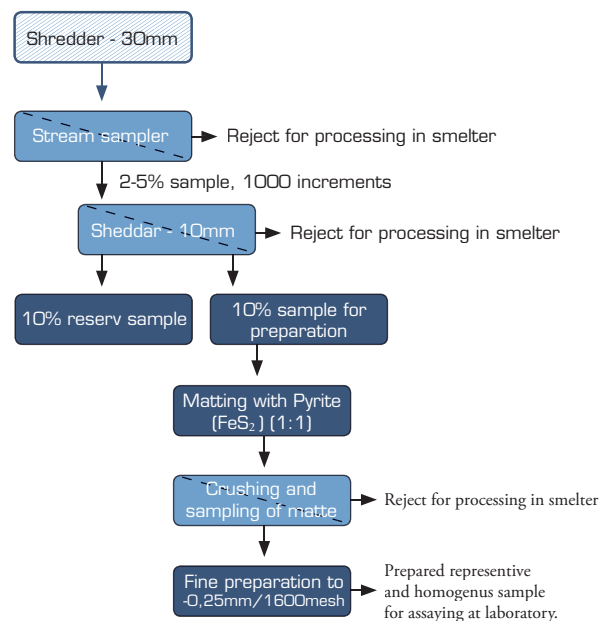
- Fast information channels
- Problems are here to be solved
- Open-minded

World class sampling

One important example of added value is our advanced sampling plant. The raw material is valued via a process of preparation and analysis in our laboratories, which are accredited by the appropriate certifying bodies. We openly report all analysis results – for example via analysis results even for non-commercial substances – which gives the supplier valuable additional information about their material. Large-scale and flexible sampling methods guaranteeing high accuracy provide the supplier with the correct analysis – every time.

Boliden's service ensures that the whole recovery process is entirely transparent to the supplier. What is more, we have both the expertise and working methods necessary to meet specific requirements regarding confidentiality, the environment and safety. Boliden works in accordance with ISO 9000 and our end products are also certified. Our environmental management system has been designed in consultation with permit issuers and supervisory authorities in order to achieve the best possible monitoring of the plants' environmental performance.

Example of circuit board sampling





World Class Recycling

The areas we serve



Put your trust in us

All recyclable material is handled quickly and properly in Boliden's processes, which are based on the best available techniques, BAT, for both smelting and refining.

Boliden has suppliers from all around the world. Via our global network, we can provide collection systems and logistical solutions – by container, truck, rail and ship – to meet each supplier's specific needs.

We summarise our business service as: Always to hand, geographically and in business terms. Our global presence lends additional dimensions to the benefits for you as a supplier. You are placing both your recyclables and great confidence in our hands. Our task is to refine and manage both as well as possible, environmentally and in business terms, and to do so equally efficiently in job after job right down to personal contact level. In this way our experience and stability provide a sound basis for long-term relationships with suppliers – which make for a fruitful exchange of knowledge and added value throughout the refining chain.